

# CHANGYOU.COM LIMITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED, IN THOUSANDS EXCEPT PER ADS AMOUNTS)

	Three Months Ended					
	Ma	r. 31, 2017	D	ec. 31, 2016	Ma	r. 31, 2016
Revenue:						
Online game	\$	85,325	\$	95,400	\$	102,529
Online advertising	Ψ	5,854	Ψ	8,332	4	7,885
Cinema advertising		24,600		20,371		13,564
IVAS		4,091		6,420		5,862
Total revenue		119,870	_	130,523		129,840
Cost of revenue:						
Online game(includes share-based compensation expense						
of \$24, \$(5), and \$(7) respectively)		16,505		20,936		26,133
Online advertising		1,620		2,799		2,174
Cinema advertising		18,203		13,452		9,584
IVAS		2,784		3,792		3,959
Total cost of revenue		39,112		40,979		41,850
Gross profit		80,758		89,544		87,990
Operating expense:						
Product development (includes share-based compensation expense of \$2,004, \$(437), and \$(540) respectively)		26,408		30,516		30,057
Sales and marketing (includes share-based compensation expense of \$401, \$(61), and \$(103) respectively)		10,937		11,989		12,453
General and administrative (includes share-based compensation expense of \$3,104, \$(435), and \$(624) respectively)		11,895		9,222		11,023
Total operating expense		49,240	_	51,727		53,533
Operating profit		31,518		37,817		34,457
Interest income		5,343		5,217		2,840
Foreign currency exchange (loss)/gain		(742)		2,747		(607)
Other income, net		2,267		5,463		3,847
Income before income tax expense		38,386		51,244		40,537
Income tax expense		(8,425)		(9,356)		(7,734)
Net income		29,961		41,888		32.803
Less: Net income attributable to non-controlling interests		103		869		513
Net income attributable to Changyou.com Limited	\$	29,858	\$	41,019	\$	32,290
Basic net income attributable to Changyou.com Limited per ADS	\$	0.57	\$	0.78	\$	0.62
ADSs used in computing basic net income attributable to						
Changyou.com Limited per ADS		52,380	_	52,331		52,241
Diluted net income attributable to Changyou.com Limited per ADS	\$	0.56	\$	0.77	\$	0.61
ADSs used in computing diluted net income attributable to Changyou.com Limited per ADS		53,435		53,346		52,876



### CHANGYOU.COM LIMITED CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED, IN THOUSANDS)

	As of	Mar. 31, 2017	As of Dec. 31, 2016		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	560,674	\$	597,188	
Accounts receivable, net		50,097		47,150	
Short-term investments		275,698		233,491	
Prepaid and other current assets		535,053		484,995	
Assets held for sale <sup>1</sup>		_		103,079	
Total current assets		1,421,522		1,465,903	
Non-current assets:					
Fixed assets, net		187,892		189,770	
Goodwill <sup>7</sup>		110,062		26,502	
Intangible assets, net		17,843		12,335	
Deferred tax assets		7,267		7,952	
Other assets, net		6,275		5,575	
Total non-current assets		329,339		242,134	
TOTAL ASSETS	\$	1,750,861	\$	1,708,037	
LIABILITIES					
Current liabilities:					
Receipts in advance and deferred revenue	\$	40,224	\$	43,541	
Accounts payable and accrued liabilities		469,333		460,674	
Tax payables		7,542		8,381	
Liabilities held for sale <sup>7</sup>		-		3,902	
Total current Liabilities		517,099		516,498	
Long-term liabilities:					
Long-term deferred tax liabilities		30,239		29,336	
Long-term tax payable		13,367		13,295	
Other long-term liabilities		1,046		744	
Total long-term liabilities		44,652		43,375	
Total liabilities		561,751		559,873	
SHAREHOLDERS' EQUITY					
Changyou.com Limited shareholders' equity		1,158,685		1,117,767	
Non-controlling interests		30,425		30,397	
Total shareholders' equity		1,189,110		1,148,164	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	1,750,861	\$	1,708,037	

<sup>&</sup>lt;sup>1</sup>In the third quarter of 2016, the Company's management had an intention to divest the Company's interest in MoboTap. Therefore, the assets and liabilities of MoboTap were recognized as assets-held-for-sale and liabilities-held-for-sale, respectively, in the Company's financial statements for the third and fourth quarters of 2016. In the first quarter of 2017, due to the suspension of negotiations with the potential buyers of MoboTap, the Company's management determined that the disposal is unlikely to be completed within one year. As a result, the assets-held-for-sale and liabilities-held-for-sale related to MoboTap have been reclassified as assets and liabilities, in the Company's balance sheet as of March 31, 2017.

### CHANGYOU.COM LIMITED

## RECONCILIATIONS OF NON-GAAP RESULTS OF OPERATIONS MEASURES TO THE NEAREST COMPARABLE GAAP MEASURES (UNAUDITED, IN THOUSANDS, EXCEPT PER ADS AMOUNTS)

	 Three Months Ended Mar. 31, 2017			
	Non-GAAP adjustments			
	 GAAP	Share-based compensation expense (a)	Non-GAAP	
Online game gross profit	\$ 68,820	24	68,844	
Online advertising gross profit	4,234	0	4,234	
Cinema advertising gross profit	6,397	0	6,397	
IVAS gross profit	 1,307	0	1,307	
Gross profit	\$ 80,758	24	80,782	
Gross margin Operating expense	 67% 49,240	(5,509)	67% 43,731	
Operating profit	\$ 31,518	5,533	37,051	
Operating margin	26%	-	31%	
Income tax expense	8,425	0	8,425	
Net income	\$ 29,961	5,533	35,494	
Less: Net income attributable to non-controlling interests	 103	3	106	
Net income attributable to Changyou.com Limited	\$ 29,858	5,530	35,388	
Net margin attributable to Changyou.com Limited	 25%		30%	
Diluted net income attributable to Changyou.com Limited per ADS	\$ 0.56	=	0.66	
ADSs used in computing diluted net income attributable to Changyou.com Limited per ADS	53,435	<u>-</u>	53,771	

#### Note:

 $\hbox{(a)} \quad \hbox{To eliminate share-based compensation expense measured using the fair value method.}$ 

### CHANGYOU.COM LIMITED

## RECONCILIATIONS OF NON-GAAP RESULTS OF OPERATIONS MEASURES TO THE NEAREST COMPARABLE GAAP MEASURES (UNAUDITED, IN THOUSANDS, EXCEPT PER ADS AMOUNTS)

	 Three Months Ended Dec. 31, 2016			
		Non-GAAP adjustments		
	 GAAP	Share-based compensation expense (a)	Non-GAAP	
Online game gross profit	\$ 74,464	(5)	74,459	
Online advertising gross profit	5,533	0	5,533	
Cinema advertising gross profit	6,919	0	6,919	
IVAS gross profit	 2,628	0	2,628	
Gross profit	\$ 89,544	(5)	89,539	
Gross margin Operating expense	69% 51,727	933	69% 52,660	
Operating profit	\$ 37,817	(938)	36,879	
Operating margin	29%		28%	
Income tax expense	9,356	0	9,356	
Net income	\$ 41,888	(938)	40,950	
Less: Net income attributable to non-controlling interests	 869	8	877	
Net income attributable to Changyou.com Limited	\$ 41,019	(946)	40,073	
Net margin attributable to Changyou.com Limited	31%		31%	
Diluted net income attributable to Changyou.com Limited per ADS	\$ 0.77		0.75	
ADSs used in computing diluted net income attributable to Changyou.com Limited per ADS	53,346	_	53,785	

#### Note:

<sup>(</sup>a) To eliminate share-based compensation expense measured using the fair value method. The downward adjustment of share-based compensation expense in the current period was a result of fluctuation in the market price for the Company's ADS, as certain share-based compensation expense needs to be re-measured based on the fair value as of each period end until the grant date is established.

### CHANGYOU.COM LIMITED

## RECONCILIATIONS OF NON-GAAP RESULTS OF OPERATIONS MEASURES TO THE NEAREST COMPARABLE GAAP MEASURES (UNAUDITED, IN THOUSANDS, EXCEPT PER ADS AMOUNTS)

	 Three Months Ended Mar. 31, 2016			
		Non-GAAP adjustments		
	 GAAP	Share-based compensation expense (a)	Non-GAAP	
Online game gross profit	\$ 76,396	(7)	76,389	
Online advertising gross profit	5,711	0	5,711	
Cinema advertising gross profit	3,980	0	3,980	
IVAS gross profit	 1,903	0	1,903	
Gross profit	\$ 87,990	(7)	87,983	
Gross margin Operating expense	68% 53,533	1,267	68% 54,800	
Operating profit	\$ 34,457	(1,274)	33,183	
Operating margin	27%		26%	
Income tax expense	7,734	0	7,734	
Net income	\$ 32,803	(1,274)	31,529	
Less: Net income attributable to non-controlling interests	513	9	522	
Net income attributable to Changyou.com Limited	\$ 32,290	(1,283)	31,007	
Net margin attributable to Changyou.com Limited	 25%		24%	
Diluted net income attributable to Changyou.com Limited per ADS	\$ 0.61		0.58	
ADSs used in computing diluted net income attributable to Changyou.com Limited per ADS	 52,876	-	53,870	

#### Note:

<sup>(</sup>a) To eliminate share-based compensation expense measured using the fair value method. The downward adjustment of share-based compensation expense in the current period was a result of fluctuation in the market price for the Company's ADS, as certain share-based compensation expense needs to be re-measured based on the fair value as of each period end until the grant date is established.